

Florida Fire Equipment Dealers Association

ANNUAL CONFERENCE & TRADE SHOW

JUNE 20 - 22 2025

A Touch of Yesterday
The Spark of Now!



FLORIDA FIRE
EQUIPMENT DEALERS
ASSOCIATION

EVENT SCHEDULE

Friday, June 20

7:30 a.m. - 1:30 p.m.

FFEDA Golf Tournament

Mission Resort & Club - Las Colinas Course

Supporting The Children's Burn Foundation of Florida

4:15 p.m. - 6:15 p.m.

Lithium-ion Battery Fires & Solutions

A presentation diving into the heart of lithium-ion battery technology and its fiery challenges. Discover the phenomenon of thermal runaway—what it is, why it's critical to understand, and the potential dangers it poses. Learn about strategies and solutions to manage and mitigate these risks, promoting safety and reliability in operations. Don't miss this opportunity to stay ahead of the curve to protect assets and lives.

By: Steve Ginn, LiCELL/Sea-Fire

With over three decades of transformative contributions to the fire protection industry, Steve Ginn is a recognized leader and innovator. Since his affiliation with Metalcraft, Inc. of Baltimore, Maryland, in 1991, Steve has been integral in developing products and application technologies for special hazards fire protection. Representing both the LiCELL Fire Protection and Sea-Fire Marine divisions, he has played a pivotal role in launching safety solutions for Lithium-ion battery hazards through the LiCELL division. As a trusted advisor to Metalcraft's CEO and senior leadership, Steve's expertise spans technical development, collaboration, and strategic innovation. Holding a Bachelor's in Chemistry from Indiana University and an MBA from Purdue University's Daniels Graduate School of Management, he has authored industry publications and co-authored two U.S. patents on fire protection technology. Steve's passion for advancing fire safety standards continues to shape the future of the industry.

This technical seminar is approved for licensees and permittees for both portable extinguishers and pre-engineered systems.

<2.0 technical hours approved for Extinguishers and Systems>

6:30 p.m. - 8:30 p.m.

FFEDA Welcome Reception

(open to all attendees, exhibitors, sponsors, guests)

Saturday, June 21

8:30 a.m. - 11:30 a.m.

Industry Trade Show and Continental Breakfast

Vendor exhibition showcasing the latest products and services that enhance the fire equipment and fire protection industry. This will include hands-on experiences featuring demonstrations of the latest products and services in the fire equipment and safety industries as well as training on existing and new products and services from all participating companies. Attendees will be encouraged to spend time with each vendor to ensure an understanding of the materials presented.

This technical seminar is approved for licensees and permittees for both portable extinguishers and pre-engineered systems.

<3.0 technical hours approved for Extinguishers and Systems>

11:30 a.m. - 1:30 p.m.

Fire Protection Celebration Luncheon

featuring Special Guests and Awards

<2.0 technical hours approved for Extinguishers and Systems>

1:30 p.m. - 2:30 p.m.

Breakout Educational Seminars - These 2 special hour seminars will be held simultaneously - each attendee may attend only one of these seminars:

Workers Compensation Seminar

This 1 hour seminar will provide a review of workers compensation and how companies can develop programs and plans to help them protect their employees, customers and companies.

By: Scott Lugering, Insurance Solutions of America

2025 FFEDA Annual Conference and Trade Show Schedule

June 20-22 at the Mission Resort & Club

Saturday, June 21 continued

Scott Lugering is the President of Insurance Solutions of America, Inc., where he leads a nationally recognized team specializing in insurance solutions for the Fire Suppression Industry. With over 18 years of industry expertise, Scott has become a trusted partner to businesses across 45+ states, offering tailored insurance strategies and risk management support.

A respected voice in the field, Scott has been a featured speaker at numerous industry conferences, including NAFED, FFEDA, GASFED, and NYFSCA. His insight and leadership have not only helped companies optimize their coverage but have also made him a sought-after advisor for Private Equity Firms involved in acquisitions within the Fire Suppression space.

This special hours seminar is approved for licensees for both portable extinguishers and pre-engineered systems.

<1.0 workers compensation hour approved for Licensees>

Workplace Safety Seminar

This 1 hour seminar will provide a review of workplace safety specifically focused on fire equipment professionals and areas that they work in including hazard identification, proper use of personal protective equipment (PPE), vehicle safety and road awareness, vehicle set up safety, ladder safety, heavy lifting techniques, and protection from hot surfaces and chemical exposure. Additional focus areas cover electrical safety, life safety (specific to exit signs and emergency lighting), stress management, and mental health awareness. The importance of workplace safety programs for fire equipment businesses and employees will also be discussed.

By: William "Wil" Colby, QSSP, FED Learning Center With over 25 years in the Fire and Life Safety Industry and Distributor Supply Vertical, Wil's expertise range from Sales and Business Development to Corporate and Strategic Initiatives. He's managed sales teams, overseen industrial/fleet buying groups, and developed and implemented strategic supplier partnerships.

Wil also owned a fire equipment company and is QSSP (Qualified Safety Sales Professional) and OSHA30 Certified by the International Safety Equipment Association.

This special hours seminar is approved for permittees for both portable extinguishers and pre-engineered systems.

<1.0 workplace safety hour approved for Permittees>

2:30 p.m. - 3:00 p.m.

Sponsored Break with Refreshments

3:15 p.m. - 4:15 p.m.

State Fire Marshal's Office Activities and 2025 License and Permit Renewal Process

This seminar features SFMs Office leaders discussing the current activities in the State Fire Marshal's Office along with the 2025 license and permit renewal process. A must-see presentation for all Florida fire equipment dealers!

By Bruce R Gillingham, Bureau Chief of Fire Prevention and Ron Dilworth, Safety Program Manager - Office of Chief Financial Officer Jimmy Patronis, Florida Department of Financial Services.

Bruce Gillingham currently serves as Chief of the Bureau of Fire Prevention. He came to the Division from the City of High Springs where he served in dual roles as Fire Chief and Assistant City Manager.

Ron Dilworth currently serves as Safety Program Manager overseeing the Licensing and Regulation section. Originally from Ocala, Ron worked with the Department of Health for 19 years in their Division of Medical Quality Assurance, Bureau of Enforcement.

This technical seminar is approved for licensees and permittees for both portable extinguishers and pre-engineered systems.

<1.0 business practices hour approved for Extinguishers and Systems>

2025 FFEDA Annual Conference and Trade Show Schedule

June 20-22 at the Mission Resort & Club

Saturday, June 21 continued

4:15 p.m. - 5:15 p.m.

Florida Rule and Law Making Processes

This seminar will cover Chapter 633 Florida Statutes and Rule 69A-21 Florida Administrative Code for Florida fire equipment dealers. You will learn how the law and rule processes work including proposed changes, and how you can become more involved in these important processes. Important updates from the 2025 legislative session will also be discussed.

By: William Stander, WHISPER LLC

William Stander currently serves as FFEDA's Legislative Consultant. With over 30 years of experience advocating before the Governor and Cabinet, state legislators, agency officials, print, radio, and television reporters, and business and industry trade groups, he has formed strong relationships with the State Fire Marshal's Office, legislators and other fire protection association leaders.

This technical seminar is approved for licensees and permittees for both portable extinguishers and pre-engineered systems.

<1.0 technical hour approved for Extinguishers and Systems>

5:15 p.m. - 6:15 p.m.

FFEDA and Florida Fire Equipment Industry Update and Annual Meeting

This seminar will focus on the current state of the industry in the fire equipment industry in both Florida and other states. FFEDA Board of Directors will serve as speakers and will report on issues that are currently affecting fire equipment dealers in the State of Florida and throughout the U.S.

This technical seminar is approved for licensees and permittees for both portable extinguishers and pre-engineered systems.

<1.0 technical hour approved for Extinguishers and Systems>

Sunday, June 22

No FFEDA Events Scheduled - Open for Attendees to enjoy Resort and go home.

CE Hours Available during 2025 FFEDA Annual Conference and Trade Show

Friday, 6/20/2025 = 2 hours Technical CE

Saturday 6/21/2025 = 8 hours Technical CE PLUS 1 special hour (either workers compensation or workplace safety) = 9 hours total

TOTAL HOURS IF YOU ATTEND BOTH DAYS = 11 HOURS CE

2025 FFEDA ANNUAL CONFERENCE AND TRADE SHOW

June 20 - 22, 2025 • Mission Resort and Club

ATTENDEE REGISTRATION FORM

(Please print legibly. Please make copies of this form for additional registrants.)

Name _____
Student ID _____ *You must include this to receive CE Credits*
Company _____
Address _____
City _____ State _____ Zip _____
Phone _____ Fax _____
Email _____

REGISTRATION FEES:	<u>MEMBER</u>	<u>NON-MEMBER</u>	<u>TOTAL</u>
1st Full Registration	\$310.00	\$410.00	\$ _____
Each Additional Full Registration	\$275.00	\$375.00	\$ _____
(Includes: Friday Educational Seminars, Friday Night Reception, Saturday Events: trade show, continental breakfast, lunch and afternoon break.)			
Friday Educational Seminars Only	\$150.00	\$200.00	\$ _____
Saturday Registration Only	\$250.00	\$300.00	\$ _____
Trade Show Only	\$125.00	\$175.00	\$ _____

Total Registration Fees: \$ _____

ADDITIONAL EVENT FEES:

Spouse Meals Only	\$135.00	\$155.00	\$ _____
Child Meals Only	\$85.00	\$100.00	\$ _____

(Spouse & Child Meals include Friday Reception and Saturday Luncheon)

Spouse/Child Name (s) _____

Golf Tournament - \$115.00 (Benefits The Children's Burn Foundation of Florida) \$ _____

Requested Foursome _____

Donation to The Children's Burn Foundation of Florida \$ _____

Do you plan to attend the Friday Night Reception? ☐ Yes ☐ No

Registration Fees \$ _____ + Additional Event Fees \$ _____ = TOTAL DUE \$ _____

PAYMENT INFORMATION:

☐ Check enclosed. (Make checks payable to FFEDA.) Check # _____ Check Amount \$ _____

Credit Card: ☐ Visa ☐ MasterCard ☐ American Express Charge Amount \$ _____

Credit Card# _____ Exp. Date _____ CVV# _____

(Vi/MC users: 3 digit number on back of card. Amex users: 4 digit number on front of card.)

Name on Card: _____

Billing Address: _____

Authorized Signature: _____

OPTIONS TO REGISTER FOR THE CONFERENCE:

- Return this form with payment to: FFEDA, 325 John Knox Rd, Ste L103, Tallahassee, FL 32303
- Return this form by FAX to 850.222.3019 or EMAIL to ffeda@executiveoffice.org (credit card payments only)

CANCELLATIONS: Written notification is required for all refunds. Refund requests received by June 6, 2025 will receive a refund less a \$50.00 administrative fee. No refunds will be paid after June 6, 2025. Registrations can be transferred.

ADA: Any special accommodation requests must be received in writing by the FFEDA Office no later than June 1, 2025.

HOTEL RESERVATIONS



HOTEL RESERVATIONS

Mission Resort and Club

10400 FL-48

Howey-In-The-Hills, FL 34737 (35 minutes NW of Orlando)

Reservations: 800-874-9053

Make your hotel reservations directly with the Mission Resort and Club. Call 800-874-9053 during normal business hours and mention you are with the Florida Fire Equipment Dealers Association to receive the special reduced room rate of \$165.00. Resort and parking fees have been waived for FFEDA attendees!

Make your reservations now because after May 29, 2025, the Mission Resort and Club will no longer offer rooms to FFEDA at this reduced rate.

Please note: The association can only reserve a certain number of rooms at the discounted rate. Once the room block is sold out, even if that day is prior to the cutoff date, a higher prevailing room rate will apply. Make your reservations today!



FFEDA GOLF TOURNAMENT

Friday, June 20, 2025

Las Colinas Course onsite at Mission Resort and Club

\$115.00 per person (includes green fees, cart fees and bag handling)

The FFEDA Golf Tournament offers fire protection professionals the opportunity to show off your golf skills, network with your colleagues and have fun with friends old and new!

A percentage of proceeds will benefit The Children's Burn Foundation of Florida.

